

916.5	3015	Database	\$6,240.00	\$4,399	\$2,200	\$6,598	\$358
		Field Delivery Admin. Total	\$282,380	\$192,063	\$96,720	\$288,782	\$6,402
		Field Delivery Variable					
916.6	3029	Audit Delivery	\$156,440	\$82,343	\$66,697	\$149,040	\$(7,400)
916.6	3027	Demo Material Installation	\$148,200	\$75,738	\$66,450	\$142,188	\$(6,012)
916.6	3028	Low Cost Work Order Preparation	\$6,032	\$916	\$2,569	\$3,485	\$(2,547)
916.4	3030	Post-Installation Inspection	\$1,300	\$0	\$0	\$0	\$(1,300)
916.6	3032	Appliance Efficiency	\$1,742	\$127	\$40	\$167	\$(1,575)
		Field Delivery Variable Total	\$313,714	\$159,124	\$135,756	\$294,881	\$(18,834)
		Total Residential	\$705,594	\$420,877	\$248,244	\$669,122	\$(36,473)
916.8	3033/3034	Multi-Family Building	\$22,336	\$31,242	\$2,000	\$33,242	\$10,906
		Total Multi-Family	\$22,336	\$31,242	\$2,000	\$33,242	\$10,906
		ECS Residential and Multi-Family Total	\$727,930	\$452,119	\$250,244	\$702,364	\$(25,567)
		Audit Goal	5,200			5,200	0
		Average Cost per Residential ECS Audit [2]	\$128.00			\$121.09	\$(7)
[1] Field Generated requests included in Other Marketing							
[2] Excludes costs associated with program evaluation, regulatory assessments and multifamily program							